www.gims.net.in



## **GNIOT INSTITUTE OF MANAGEMENT STUDIES (GIMS)**

DELHI, NCR / GREATER NOIDA, INDIA

#### **OUR VISION**

To become a widely acclaimed management school contributing towards management education for developing business leaders having functional knowledge of all the domains of management.

#### **OUR MISSION**

- To be a widely acclaimed center for management education.
- To develop management professionals for upcoming business challenges and enduring entrepreneurial spirit.
- To be the first choice for prospective students, faculty and employers.
- Facilitating application of concept and techniques for innovative research.





preparation and training for achieving their career ambitions and life goals. We aim at producing not only good professionals but also good and worthy citizens of a great country, aiding in its overall progress and development.





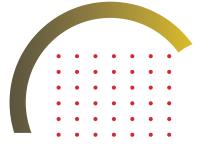






Mr. Rajesh Kumar Gupta Chairman (GNIOT Group)

The qualities of a leader: Strong moral fiber, vision, determination and focus to rework that vision to reality is within the grasp of everyone.



## Chairman's Message

Manager today has got to lead, meet targets and also to Achieve success in creating a second line of leaders. As citizens of the New Global Village one must be prepared to smoothly step within the leader's shoes if the necessity arises. The qualities of a leader: Strong moral fiber, vision, determination and focus to rework that vision to reality are within the grasp of everyone. We at GIMS are committed to groom this young pool of talent so that they are transformed into entrepreneurs with a quality mission. They become Job-Creators rather than Job-Hunters.

We always strive to import excellent quality education in the field of management. The learning at GIMS is pervasive and powerful. It drives students to succeed inside themselves for the strength, skills and confidence they're going to get to face in their managerial careers. In every session, class, event, and activity, GIMSians are trained not only to study leadership, but also to demonstrate it.

The constant endeavor of our team of highly experienced and dedicated faculties, supported by equally impressive infrastructure has considerably helped our students in the acquisition and development of appreciable competency. I invite sincere and committed students to join GIMS. I can assure you that GIMS responds pro-actively to the wider needs of the educational and social environment of our country. I trust your stay in the college will be richly rewarding and immensely memorable.

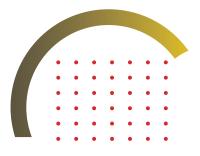
Wish my students all the best!





Mr. Swadesh Kumar Singh CEO GNIOT Institute of Management Studies (GIMS)

Success usually comes to those who are too busy to be looking for it.



## CEO'S Message

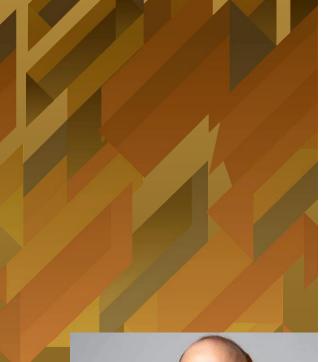
GNIOT Institute of Management Studies (GIMS) is one of the premier business schools. It is committed to academic excellence and developing socially responsible future leaders and entrepreneurs. We promote excellence in students by providing them personal coaching and mentoring to help them discover their hidden potential and unique talents. The 'committed' faculty members and industry 'experts' teach and guide students so that students learn and develop competencies required by the digital VUCA world.

GIMS is an established and highly esteemed institution, where we maintain an utmost academic standard, incorporated with the conduct of discipline, thereby achieving remarkable and excellent percentage of results. We firmly believe that education is the key to a nation's progress, with this we will take it as our bounded duty to provide the best academic training a student can possibly get. The institution endeavors to comfort the students with all the necessary knowledge and skills to become truly successful in the chosen field. In whatever career a student may choose to take, hard work and discipline are the sure roads towards success. And as an educational institution, we will support students in achieving those golden ambitions and also ensure that their stay in the college is meaningful and fruitful as well.

Students, you are about to cross a bridge in your life because college education is a turning point itself. It is in your hands to make sure that bridge leads you towards success. The hard work of today is the triumph of the future. The time and effort you spend today are the deciding factors of your later years.

As the CEO of this institution, I anticipate the full participation and cooperation of the students and parents to make it possible for us to transform those dreams to reality. And if there is any assistance that you might need, be it personal or professional, I shall always be willing to hear from you.

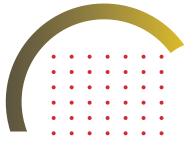
I wish you all the best!





**Dr. Bhupinder Kumar Som**Director
GNIOT Institute of Management Studies (GIMS)

We at GIMS focus on its ability to respond to the goals in a dynamic environment in the most profitable way.



## Director's Message

We at GNIOT Institute of Management Studies (GIMS), Greater Noida believe in philosophy that the Management Programme is an investment decision that improves the probability of being hired or promoted, provides the necessary professional background and develops the skills needed to excel in a competitive and international environment. In a market as competitive as today's, one of the facts that makes one candidate stand out from another is being in possession of a PGDM from an institution like GNIOT.

The GIMS faculty brings a cutting edge curriculum and learning into the classrooms. This gives our students an exposure to best business practices that are current and global. Additionally, our students learn how to manage people and situations from business leaders through the year and these go a long way in enabling them to put theory to practice and seamlessly assume the mantle of leadership in the future. We at GIMS also understand that a graduate can make the decision to study a Management Programme for two basic reasons: updating their professional concepts or learning basic business management skills. When it comes to upgrading, it is usually the reason why the graduates choose the master's programme; to continue learning and remain competitive in a globalized market. The academic background of those studying for management is highly valued in the business field. It's a future investment, which adds weight to your resume. It must be mentioned, students in these programmes are more likely to gain leadership positions and senior management in companies.

We at GIMS focus on its ability to respond to the goals in a dynamic environment in the most profitable way. This requires that suitable people, with the right combination of knowledge and skills, are in the right place and at the right time to do the necessary work in the best way. At GIMS, we train the students why they are the most valuable resource in any society. Nowadays, companies are investing each day more in their Human Resources, which can define the future and the potential of the company.

Taking everything into account, pursuing PGDM from GIMS leads to the consolidation of a good network of contacts, the gain of new skills and strategic knowledge, the stability and job recognition and the knowledge to start a new company.

I extend my best wishes to 2023-25 Batch. Happy Learning and Excelling.

## Awards@GIMS







OUTSTANDING INSTITUTE IN NORTH INDIA CEGR THE TOP
PRIVATE INSTITUTION
IN NORTH INDIA
JAGRAN JOSH

BEST RMERGING
BUSINESS SCHOOL FOR
ACADEMIC FACILITIES &
LEARING RESOURCES
IRF EDUCATION IMPACT
AWARDS 2021

CSR EXCELLENCE IN EDUCATION AWARD CSR 2021

GNIOT IN TOP

CONTROL

B-SCHOOL

Times B-School

BEST EMERGING
BUSINESS SCHOOL
for Academic Facilities &
Learning Resources
IJRF Education
IMPACT AWARDS 2021

CSR EXCELLENCE IN EDUCATION AWARD 2019 TOP PRIVATE Institute in North India Jagran Josh



NATIONAL
EDUCATION EXCELLENCE
AWARD
INTEGRATED
ACHIEVERS

CEGR OUTSTANDING INSTITUTE IN NORTH INDIA 2019

OUTSTANDING INSTITUTE IN NORTH INDIA 2019 VISIONARY EDUCATOR OF THE YEAR AWARD FEDERATION OF WORLD ACADEMICS

BEST MANAGEMENT
INSTITUTE IN NORTH
INDIA FOR INDUSTRY
INTERFACE
RASHTRIA SHIKSHA
GALIBAY PURASKAR

EDUCATION EXCELLENCE AWARD FOR RESEARCH GESA





PGDM 4.0 offered at GIMS is a two-year full-time programme, which follows the trimester system. The first year comprises core courses and the elective courses are also offered in the first year itself in the III trimester. The programme offers Dual Specialization in the second year. The pedagogical methods for teaching are lectures, case studies, project work and simulations. These methods are further augmented various certification programmes in different domains, group discussions, role-plays, movie screenings and industrial visits. To ensure effective learning, the institute leverages these latest technologies to make the teaching-learning process more experiential and participative, integrating the benefits of group based learning. The programme is crafted in such a manner that the academic rigour is

maintained. The students are continuously evaluated on their performance. The teaching pedagogy helps students to experience the management predicaments and empower them to take decisions on real time scenarios. Additionally, corporate connect is maintained through regular interactions with industry experts. Workshops, participation in conclaves, extra and cocurricular activities, etc., encourage learning for a deeper academic and practice based foundation. Analytical skills are developed amongst students which help them in enhancing decision making capabilities.

The philosophy of GNIOT Institute of Management Studies (GIMS) is to "Bridge the Gap between Classroom Wisdom and Business Realities" and make **GIMS** students Industry oriented. At GIMS, we believe work-life balance tips the scales in your favour when you venture into the corporate world. Keeping this in mind, we ensure our students have the opportunity and the means to pursue their talent and spend time extracurricular

activities. We also encourage students

inspiration for CSR activities, which are fast

the corporate field.

gaining importance within

to involve themselves in the welfare work activities. Besides "giving back" to society, it also lays the

#### **ACADEMIC ADVISORY COUNCIL**

Prof. Rajiv Kumra Professor & Ex-Dean IIM, Lucknow, (Noida Campus)	Prof.(Dr.) Punam Sahgal Ex-Professor IIM, Lucknow, (Lucknow Campus)	<b>Prof. Bhagawati P Sharma</b> Ex-VC GBU, Greater Noida	Prof.(Dr.) Jogendra Kr. Nayak Associate Professor DOMS, IIT Roorkee
Dr. Amit Kr. Singh Professor, Babasaheb Bhimrao Ambedkar University Lucknow, U.P	Mr. Ashish Srivastava Associate Director, EY Foundation	<b>Mr. Nilanjan Mukherjee</b> DGM-HR, Relaxo Group	Mr. Deepak Jindal Associate Director, Incture

#### **CORPORATE ADVISORY COUNCIL**

<b>Dr. Jatinder Singh</b> Director PHD Chamber of Commerce	Mr. Subhankar Ghose	Mr. Anurag Goyal	Mr. Suresh K. Sharma
	Director	Head-Talent Acquisition &	Associate Director
	Bazarpey24 Retails	Talent Management	Abbott Healthcare
	Pvt. Ltd	Meriono Industries Ltd.	Pvt. Ltd
<b>Mr. Amulya Sah</b>	Mr. Subir K. Verma	<b>Dr. Sunaina Dutta</b>	Mr. Umesh Chaudhary
CHRO	Head HR & IR	Head-HR,	Head-HR,
Team Computers	TATA Power DDL	Hettich India Ltd.	Hotel Excelsior Ltd.
<b>Mr. Deepak Gupta</b> Director Lexus Corp Solution	<b>Mr. Vinayak Lal</b>	Mr. Saurabh Kr. Srivastava	Mr. Mohit Kapur
	Sr. General Manager	Head-HR	Head-Technology & IT
	DS Group	Stellar IT Pvt. Ltd.	SOX(Global), EXL Services

#### **RESEARCH ADVISORY COUNCIL**

**Dr. Shikha Bhardwaj** Assistant Professor IIM, Sambalpur Dr. Prabhat Mittal Professor Satyavarti College University of Delhi Dr. Chirag Malik Associate Professor, Indian School of Hospitality Mr. Deepak Kumar GM Analytics CLICFLYER

**Dr. Samik Shome**Professor
Nirma
University



## SPECIALIZATIONS OFFERED

The programme offers dual specialization in:

- MARKETING
- OB & HUMAN RESOURCE MANAGEMENT
- FINANCE
- INFORMATION TECHNOLOGY & BUSINESS ANALYTICS
- NEW AGE STARTUPS & ENTREPRENEURSHIP
- LOGISTICS & SUPPLY CHAIN MANAGEMENT
- INTERNATIONAL BUSINESS

However, it may be noted that the specialization would be offered if minimum 20% of the approved intake of the program opts for.

#### APPROVALS/ACCREDITATIONS/ ACADEMIC PARTNERSHIPS/MOUS/ ASSOCIATIONS/MEMBERSHIPS





























**AUGMENTATION** 

**CERTIFICATIONS** 

(SACs)

- Global Immersion Programs
- Design Thinking and Entrepreneurship
- Power BI
- Industry/Market Relevant Certification (IIMBx)
- Digital and Social Media Marketing
- Statistical Package for Social Sciences (SPSS)
- Foreign Language (French/German)
- Blockchain Technology
- Marketing Analytics
- HR Analytics
- Six Sigma
- HR Compliance
- Goods and Services Tax
- Business Analytics
- Elective Based Certifications

#### INTERNATIONAL COLLABORATIONS











industry and academic experience averaging minimum of 10 years and are known for depth, rigour and research. The institute has a team of academicians and practitioners for PGDM 4.0 to enthuse, challenge, and provoke the students to think out of the box in order to develop the art of critical thinking and holistic decision making. Faculty members at GIMS, Greater Noida generate knowledge through contemporary research in all functional areas of management. The research of the faculties has been published in the leading academic journals with good impact factor. Many textbook, edited chapters and working papers are written on a regular basis. GIMS, Greater Noida endeavours to be the hub of innovative activities and faculty members collaborate with the industry as well as other academic institutions the world over. They are continuously on the lookout for opportunities to add to the body of knowledge in their chosen fields.

## INTELLECTUAL CAPITAL @ GIMS



- To meet the needs of industry by producing highly skilled individuals with exceptional analytical ability and training.
- To provide students with necessary skills to identify and research complex issues in the field of management.
- To contribute to the creation, transmission and application of knowledge in the field of management.
- Manifest understanding of business and organizational contexts for effective decision making.
- Special emphasis on the development of soft skills such as communication, leadership, teamwork, achievement orientation and creativity.
- Close relationship with the corporate world in the delivery of the programme.
- Balance between academic conceptual frameworks and industry practices and requirements.
- To exhibit and teach frameworks and best management practices.



#### THE GIMSIANS SPEAK

Adesh Sharma PGDM 2022-24

My stay at GIMS, Greater Noida is just like a journey which will accustom to me be fit for the industry nuances and help me to be absorbed in the market successfully. The faculties, the administration, the outreach and the CRC all are very accommodative and ready to sail you through in the turbulent times. Feel lucky to be a part of GIMS.





Ankita Kumari PGDM 2022-24

The institute is a perfect blend of joy and toil. The faculty members of our institute are excellent with good teaching skills always coming up with innovative and knowledgeable ideas. They help the students to perform in academics but also encourage them co-curricular activities. GIMS, provides industrial visits, conducts many cultural and sports activities for overall development of the students. I am glad to be a part of GIMS.

Divyanshu Nanda PGDM 2022-24

My experience at GIMS, has been outstanding. The culture of the institute is blissful and we are not only taught by the faculties but also trained to be industry ready. At GIMS, we are prepared to be good and efficient managers not only for the local market but the global arena. It's a student driven institute where we take the charge of every activity happening at the campus right from planning to executing them.



Riya Kesarwani PGDM 2022-24

The infrastructure at GIMS is remarkable, be it the classrooms, library, computer labs or the auditorium, seminar halls and conference halls. GIMS has catapulted my thought process and skills to the next level. I thank the institute for providing me the platform for not only the professional escalation but also personal and integrated growth. The best part at GIMS is the faculties who are very supportive and interactive.

Rufina Chindpineng PGDM 2022-24

For me, GIMS is a platform to experience new things and learn to behave and react in situations professionally. GIMS is not only focused on study but also motivates students for extracurricular activities like sports, drama, quizzes, simulation activities and a lot of them. Faculties motivate us either it be studies or confidence or extracurricular activities. I am happy to be a part of GIMS.





Saurav Kumar PGDM 2022-24

PGDM 4.0 at GNIOT Institute of Management Studies (GIMS), Greater Noida is all about getting out of your comfort zone and being exposed to latest case studies, video lectures, activity based classes. Being an engineer, a PGDM course is quite diverse in terms of disciplines for me, yet the diverse the background of the students makes learning an interesting process. This has given me and my counterpart different learning dimensions. This course has enhanced my communication, decision making, leadership and managerial skills.

Shubham Kumar PGDM 2022-24

GIMS, is one of the most sought after names in the field of Management education in Delhi/NCR. The curriculum here provides practical knowledge along with skill certifications, industrial visits, international trips and many more. At GIMS, rigorous efforts are being put to enhance the employability skills of the pursuant. Our faculties are quite cooperative and friendly to facilitate us for a smooth journey in the programme.





**Thotreithan Khamrang** PGDM 2022-24

GIMS has amused and amazed me since the very beginning with the amount of insight it has to offer about the corporate life. The faculties are very supportive, personally and professionally and are highly interactive with their students. I have gained numerous positive traits and skillsets essential for a corporate life after joining GIMS. To me, the whole of GIMS exudes professionalism. I am very glad to have chosen GIMS as the stepping stone for my professional career.

Varun Verma PGDM 2022-24

GIMS, Greater Noida is a carnival of knowledge, exposure and creativity. It is a place where all the faculties give their best to focus on enhancing the student skill set with personal attention. The curriculum focuses on the academic rigour and grooming students' personality. Every day is a new day at GIMS, with a new learning adding to your growth that 1% everyday which amounts to huge towards the culmination of the course.





Niket Nandan PGDM 2021-23

My experience at GIMS has been unforgettable since my joining the PGDM programme. The environment of the college is very conducive to growth and the faculties are very supportive and motivate the students to participate in activities and accept challenges. There are various certification courses also which are targeted for enhancing domain specific skills. I am proud of my decision to join the PGDM course at

Beenu Kumari PGDM 2021-23

GIMS, has helped me a lot in enhancing my skills. The faculties and the environment supported me to improve as a person altogether from an introvert to a confident individual. Here each student is given personal attention. The unique and distinctive proposition of learning at GIMS through collective discourse from the industry Professionals and academicians provide both theoretical concept clarity and application-oriented methodology helping the incumbents to understand the management concepts in a more effective way.





**Tipu Saikia** PGDM 2021-23

The learning I got from our peers at GIMS was invaluable, some of whom already had industry exposure and they guided the rest of us well. The learning opportunities as well as the opportunities to grow ourselves as future leaders were tremendous. The Course curriculum is industry aligned and academics is focussed more on the doing part rather than reading. I thank the faculties, CRC and the whole administration of GIMS who have helped me nurture my skills and bag the highest package in my batch.

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#### THE ALUMNI SPEAK



#### RAHUI KUMAR

Achievements – applauds, Learning and thoughts; that's what I gained from GNIOT Institute of Management Studies (GIMS). Being the founder batch during the COVID period, I saw this institute growing mutually with us. Based on my experience I can comment on various aspects of the institution. In terms of infrastructure, the campus is filled with greenery, sports courtyard, best in class Library equipped with all kind of Knowledgeable books, modern classrooms with latest technologies, Auditorium for various programmes etc. Most importantly, Classrooms of this college are state-of-the-art, though! The learning I got from our peers was invaluable, some of whom already had industry exposure and they guided the rest of us well. The learning opportunities as well as the opportunities to grow ourselves as future leaders were tremendous. The Course curriculum is industry aligned and academics is given at high priority with the right fit faculty. College provided us with all kind of industrial exposure even in such crucial COVID situation. GIMS pushed me beyond my limits and helped me in identifying my abilities on which I worked to create my future.

#### **SUMEDHA SRIVASTAVA**

GNIOT Institute of Management Studies (GIMS) gives a great opportunity for students to broaden their knowledge beyond their field of studies. The entire faculties and departments leaves no stone unturned to shape one's future. They conduct GD amongt peers, Mock Interviews, Industrial visits, Chanakya Talks, workshops, etc to make us industrial ready. The time spent here was splendid and helped me to grow professionally & personally. I would like to thank GIMS and all the faculties and staff for all the efforts. Proud to be GIMSian.





#### **ADITYA SHARMA**

GIMS has been an institute where I not only got to learn about the management practices learning but also experienced key management strategies through different industrial visits which helped in developing managerial skills. The college provided us with different sessions like the Chanakya Talk Series where we got to acquire the management learning and expertise from various perspective by different industry mentors. I would like to acknowledge the efforts shown by the faculty members and placement committee for preparing us with the learning and competence needed for adapting in the corporate world. I am blessed to be the foundation batch of GIMS as it was a splendid and memorable journey and it couldn't have been possible without the supportive and encouraging faculty and energetic classmates.

#### **ANSH SHARMA**

My first day at GIMS. Back then it was nothing less than a "bud" that has now developed into a "Tree" and is still growing and will continue to grow at the same pace. It's a feeling next level when we get to experience the journey right from the very beginning and fortunately we were lucky enough to witness the growth of this institute. GIMS has played a huge role in my personality development both as an individual and as a management professional. I got to polish my existing skill-set and acquire more to excel in my career. You name it, GIMS has it. "Right blend of Quality academics and industry experience to make sure that the practical segment is incorporated too". It not only helps the students understand the concept or just pass the exams, but also helps them get a taste of practical implications too. These 2 years of your life are going to be filled with cultural events, celebrations, seminars, webinars, guest sessions and what not. So pull up the socks and gear up to live these years to the fullest. I can write on and on and will still run short of words but this magazine has a limit too. So, that will be it for now.





#### **PRIYANKA SRIVASTAVA**

A journey which enlightened me on how to love without envy, and how to be happy amidst pandemic. The best part of this institute is the faculty members who are always there to comfort you with any problem. GIMS is one of the best institutes to enhance your skills. Have faith in the CRC, trust the process and build yourself. I'm grateful for all the enormous transitions I've absorbed and now in a good position where I am developing my career. Thank you GIMS.

#### **MOJAHID AHMED SIDDIQUI**

Hello, my name is Mojahid Ahmed Siddiqui, Alumini of GIMS. If I had to sum up the institution in a few words, I would say that it is one of the best places to learn and develop your talent. The best part of the institute is its faculty, who help you along every step of the way. As a result, I can now confidently say that I am in a good position and advancing my career. Thank you GIMS.



PRODUCTION POINT



#### **PRATIYUSH PUNJ**

The time spent on the GIMS campus was some of the best days of my life. GIMS has a fantastic curriculum that is very relevant for us in terms of preparation before entering and sustaining in the industry. At GIMS, we get access to an excellent blend of in-depth subject knowledge and practical experience through Chanakya Talks series and industrial visits. We developed our skill sets by participating in unique activities and seminars such as PIP sessions, market-oriented certifications like Digital Marketing, Advanced Excel, Six Sigma and others organized by the institute. Moreover, the mentor-mentees sessions were the best among all the activities as the student was provided personalized feedback on their development. The faculty provided on campus is experienced and experts in their fields which gets complimented by the CRC which is always on toes to get good companies and profiles for the student placements. In the end, I wishes a glorious future for the upcoming batches!

#### THE EXPERT GYAN GANGA @GIMS



The world of Education is changing tremendously, owing to modern requirements and much-needed changes. Conventional methods of Education need to be changed to adapt to current conditions that are way different from the requirements about a decade or two ago. Attention span and the way of grasping knowledge for students have also been changing for some time now. One of the most effective and evergreen methods of imparting knowledge to the students is Corporate Talks and the experts with the real-time rich experience. Especially in management studies, students need to taste the experiences of the corporate world. The Chanakya Talk Series is an initiative taken by GIMS to redefine the concept of training and development for the students. It is a platform for interaction between academia, industry and meet with inspirational visionaries, senior industry practitioners to learn from their rich, diverse experiences. Corporate Gurus are invited for the talks, with an aim of improving and targeting the right competencies for the students and the audience. The Prabodhan Talk Series (PTS) is another initiative at GIMS, which invites the experts from the functional level who share their real-time experiences with these millennial managers. Samreek Talk Series (STS) is yet another talk series which invites the veterans of the battleground - the defence forces. STS endeavours to instill the discipline and rigour of the Indian Defence Forces by inviting the retired defence personnel to impart the Gyan of being sturdy and stable in life to achieve success.

#### EXPERTS TALK SERIES



Mr. Suresh Kr. Sharma Associate Director ABBOTT Healthcare Pvt. Ltd



Mr. Richard John Mailmani Ex CEO TIMEX



Dr. Arindam Sen Director HCL Technologies



Mr. Raj Kapoor Founder India Blockchain Alliance



Mr. Anil Bhasin President HAVELLS India Limited



Mr. Subir Verma Head HR & IR TATA POWER



Brig (Dr) Sunil Kumar Moudgil (Retd) Moudgil Learning & Development Solutions



Mr. Deepak Kumar BM-Analytics Clicflyer



**Mr. Vinayak Kr. Lal** Sr. General Manager DS Group



Mr. Mohit Kapur Vice President, (Head of Technology Audit & IT SOX- Global) EXL Services

## ACADEMIC IMBX PARTNERSHIP WITH IIMBX



**GNIOT** Institute of Management Studies, Greater Noida has signed up for Academic Partnership with IIMBx to offer certificate programme as part of the "IIMBX School Partnership Programme." The objective of the partnership is to train students in the areas of management – data and insights, economics, finance, marketing, people management, operations, and strategy. Led by the faculty at IIM Bangalore, IIMBx, the initiative will offer online courses that are designed to groom the change-makers of tomorrow. Teaching will follow the format of online lectures, videos, reading material, text and infographics, practice problems, expert interviews, and discussion forums.

#### About the Course/s offered

The course is designed with IIMBx to meet the current demands of the market. The course offered introduces the learner to behavioral dimensions of management, thus providing a clear conceptual understanding about the basics of the subject. The partnership of GIMS with IIMBx wishes to leverage educational technology to create a world-class repository of digital courseware in management for learners across the globe.

#### **IIMB**xAdvantage to **GIMS**ians

- Adopting best practices from IIMB faculty's classroom and real-world experience, and harnessing state-of-the-art educational technology. The partnership will help Students up skill themselves.
- Effective and engaging learning experience through lecture videos, online quizzes, multimedia cases, references, readings, forum interactions, expert interviews and live sessions.

The academic partnership demonstrates institute's commitment towards taking educational initiatives for the managers of tomorrow. The institute ensures that adequate knowledge and skill sets are developed amongst the students, which will enable them to take on responsibilities in a myriad of corporate sector. The program will also develop high potentials and capabilities amongst GIMSians to take up leadership positions.



PGDM 4.0 offered at GIMS is a Two-Year fulltime programme, which follows a trimester system & offers dual specialization. The first year comprises core courses and the elective courses are also offered in the first year itself in the III trimester. The programme offers dual specialization in the second year in OB & Human Resource Management, Marketing, Finance, Information **Technology & Business Analytics, New** Age Startups & Entrepreneurship and Logistics & Supply Chain Management. However, it may be noted that the specialization would be offered if minimum 20% of the approved intake of the programme opts for.

#### **Eligibility Criteria:**

Applicants must possess a strong and consistent academic background. Performance in X grade, XII grade and every year of graduation are considered in the selection process.

#### X Grade and XII Grade Eligibility:

- An aggregate of all subjects scores (marks) mentioned on the mark sheet will be considered for arriving at the final percentage. This is irrespective of whether the university/board takes it into consideration or not while calculating the final percentage.
- 2. If a board/university awards grades/grade points, then the same has to be converted into percentage.

#### **Graduation Eligibility criteria**

A candidate is considered eligible for the PGDM course if he/she has cleared the bachelor degree examination from any recognized Indian university with a minimum of 50% marks (for General category) and a minimum of 45% marks (only for Reserved Category SC/ST) having Indian nationality or as per latest AICTE Guidelines.



#### **Reserved Category Candidate**

Reserved Category candidates are required to submit relevant caste certificates and non-creamy layer certificates at the time of confirming the PGDM admission. If a candidate fails to produce such documents at the time of submitting the application form, he/she will not be considered for PGDM admission under the reserved category. He/she will be regarded as for PGDM admission under open/general category (with minimum 50% marks requirement in graduation).

#### Students appearing / result awaited

Students appearing or waiting for final year examinations can apply for the program. However, such candidates need to submit their final graduation mark sheet, college/university certificate on or before 30th October 2023 else their candidature will be disqualified. It will not be admitted to the PGDM course.

#### **Competitive exam**

A candidate can apply to the PGDM course if they have cleared or appeared for the following competitive exam as per AICTE requirement — CAT/MAT/XAT/CMAT/NMAT. The candidate is required to produce a score of the same at the time of PGDM admission. Failing to provide the scorecard of the competitive exam at the time of PGDM admission, the college reserves the right to reject the application of the candidate and shall not admit the student to the PGDM course. GIMS Aptitude Test (GAT) will be mandatory for the students who have less than 60 percentile in CAT/MAT/XAT/CMAT/NMAT or below 75 in MAT but mandatory if the candidate wants to avail scholarship from the institute.

#### **Stages of Selection Process**

- I. Application Form
- 2. Screening of Application Form
- 3. GIMSAptitudeTest (GAT) / CAT/MAT/XAT/CMAT/NMAT
- 4. Group Discussion
- 5. Personal Interview
- 6. Final Selection



#### I. Application Form

To apply for the PGDM Programme at GIMS, applicants must fill the form either offline or on the online admissions portal. The Application processing fee is Rs. I 200/-. This fee can be paid through credit card, debit card or net banking.

#### 2. Screening of Application Form

The application forms will be scrutinized by the GIMS panel and the candidates will be shortlisted on the following parameters:

- CAT/MAT/XAT/CMAT/NMATAdmit Card or Score Card
- Consistency of academic record
- Versatility and achievements
- Relevance of work experience for the specialization (If any)

#### 3.GIMSAptitudeTest (GAT)

Applicants shortlisted in the stage II, will be called for GIMS Aptitude Test (GAT). The test would be for 45 Mins and would have questions related to Language comprehension, Mathematical Skills, Critical Reasoning & Decision Making Skills

This test will be optional for the students who have more than 60 percentile in CAT/XAT/CMAT/NMAT or above 75 in MAT but mandatory if the candidate wants to avail GIMS scholarship **But it will be mandatory for the candidate to appear for all the other stages of the selection process.** 

#### 4. Group Discussion//Essay Round

The students who qualify GAT/CAT/MAT/XAT/CMAT/NMAT would be invited for Group Discussion on the campus or Zoom Platform. The topic of discussion will be provided by a panelist or a group of panelists. Students who qualify Group Discussion will be eligible for the next round. Essay Round (Written) will be conducted, where conducting GD is not possible.

#### 5. Personal Interview / Presentation

Shortlisted candidates after Group Discussion will have to face either of the following:

- Personal Interview (Face to face or Zoom)
- Presentation (Student will have to prepare and give a Powerpoint Presentation on a topic given)

#### **6.Final Selection**

Final Selection will be based on the decision of a panelist or a group of panelists. The selection list is based on a composite score, which takes into account the applicant's profile, academic record, entrance test scores CAT/MAT/XAT/CMAT/NMAT or GIMS Aptitude Test (GAT), performance in the Group Discussion and Interview / Presentation / Essay Round. GIMS weightage on different parameter is given below:

#### Weightage

Merit List	GIMS
Parameters	Weightage
Past Academic Performance (X, XII, Graduation)/ Work Experience	10%
Percentile score in Written Test Entrance (CAT/MAT/XAT/CMAT/NMAT or GAT)	40%
Group Discussion/Written Test	30 %
Personal Interview / Presentation	30%

The decision of the Admission Committee shall be binding & final.

- The decision of the Admission Committee shall be binding & final.
- Any act or omission of suppressing academic information or furnishing false documents etc. will make the admission aspirant automatically disqualified at any stage of the admission process. No fee shall be refunded in such case and such offender will be liable to face appropriate penal action by the institute.
- Prevalent norms of AICTE shall be followed for the admission proces



The students of GIMS have the opportunity to take part in a one or two-week long international immersion program. It includes visits to local companies and partner business schools, with time to visit local places of interest. The program represent important opportunities for professional growth, networking and team-working, as all experiences are shared and discussed with fellow students and met with management in the companies visited. It is innovatively designed to bring international exposure to the students with an academic feel. An international exposure of this kind not only expands the vision, but also augments the personality of management students. The refinement is all about a wide variety of people, wonderful places, different mannerisms and opportunities to broaden one's horizons. During the Immersion Program candidates visit companies, discuss strategic issues with managers .lt is a great opportunity for the students to gain international experience without heavy personal investment as the immersion program is fully facilitated by the institute. It is as an eye-opening experience that gives them a new perspective on markets, management and culture; a perspective that cannot be gained from a traditional classroom experience. The students get opportunity to meet with senior managers of medium to global sized businesses to discuss where business is going and how they have adapted to the challenges of a globally competitive environment is also invaluable. Global experience is a

required part of the PGDM curriculum today. International Immersion Program at GIMS is designed to give students on-the-ground experience that goes beyond what can be learned in a classroom-widening their thinking and developing knowledge and skills to manage in a globalized economy. Such global study trips provide broad business and cultural exposure of a country to all the participants. The educational trip fulfills the mission of providing experiential learning that enhances classroom instruction. And, one can see two clear benefits. One is the 'conceptual" benefit of broadening knowledge of global issues, management, and leadership issues, or of a country or industry. The other is "personal" benefit which revolves around exercising leadership, getting to know other students better, and having a meaningful and fun experience. And, for the students of GIMS, this study tour is often the most unforgettable experience of their lives!



MAHA SWARASATI UNIVERSITY OF DENPASAR Academic Partnership with Faculty of Economy and Business for Immersion program



LOUISIANA STATE UNIVERSITY SHREVEPORT Academic Partnership with Faculty of Economy and Business for Immersion program

Interview

Get Hired

Skills to



<mark>association of International</mark> BUSINESS AND PROFESSIONAL MANAGEMENT Academic Partners for Global Virtual Team

Statistical

Data Analysis

using Excel

Structure

Design

## **EMPLOYABILIT ENHANCEMENT PROGRAMMES**

Corporate Tax Planning

How to Develop Magnet Culture

for Millennials

Potential of Information Technology in

Business Domains

The Role of Technology in **Developing** Personality

Assertive Communication

Credit Rating Agencies

**Importance** of Data Science in **Business** 

Banc assurance and Financial System

Gig Economy: Reshaping Strategic

HRM in the Era of Industry 4.0

> Role of Investment Advisor and It's Career Opportunities in the Financial Market

Personal Branding: Define & Develop Brand You

Understanding Salary Components and Salary



## Placements @GIMS





GIMS is a preferred destination to recruit from, for a large number of companies. We feel validated in the quality of education and experience. PGDM 4.0 @ GIMS is designed to give our students a balanced education with theory as well as practical knowledge. In addition, they are encouraged to participate in extracurricular activities as it helps them develop soft skills and develop well rounded personalities. It is this that differentiates our students and makes them a valuable part of any organization they join.

The Corporate Resource Centre (CRC) facilitates the students to explore the world of employment and new career avenues. It also helps students in career planning through counselling where they gather information about themselves in terms of their interests, aptitudes and abilities so that they can choose their career more effectively. The objective of the CRC is also on the professional development of the students by training them towards employability skills such as resume building, group discussion and interview skills which in turn helps the students to move into a desired occupation.

Campus recruitments are organized every year.GIMS has stateof-the-art facilities that make campus recruitment a pleasant experience.





et.in | 1800-274-6





Corporate Resource Centre@GIMS

#### PACKAGE SNIPPETS



Avg. No. of Offers per student **3 Offers** 



Highest Package (International)

23.31 LPA

Highest Package (Domestic)

12.5 LPA

#### **FINAL PLACEMENTS**







team COMPUTERS

















infoedge



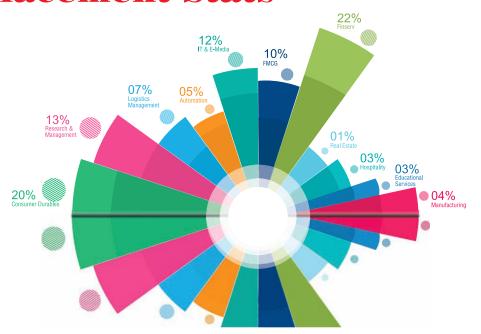








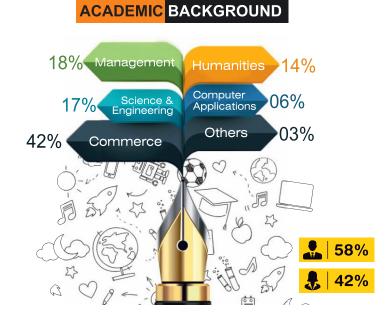
#### **Placement Stats**



**INDUSTRY WISE** 

Batch 2021-23







### @SUMMER\_INTERNSHIP

#MARKETING & OB & HUMAN RESOURCE MANAGEMENT BATCH 2021-23



B.Com (Hons)
Ernst & Young Pvt. Ltd.



B.Sc Anand Rathi Financial Services Ltd.



BBA
PHD Chamber of
Commerce and Industry



BBA
Anand Rathi Financial
Services Ltd.



BA
Tenhard India Pvt. Ltd.



B.Com
Sharekhan Ltd.



BCA
Tradebulls Securities
Pvt. Ltd.



B.Com Radisson Blu Hotel



B.Com SoftPath Consulting



B.Sc Johnson Controls -Hitachi Air Conditioning India Ltd.



BBA
Agarwal Packers
& Movers Ltd.



BBA Sharekhan Ltd.



B.Com (Hons)
Sharekhan Ltd.



B.Sc (BHHA) Sonepar India Pvt. Ltd.



BA SoftPath Consulting



BCA Radisson Blu Hotel



BBA
SoftPath Consulting



B.Com
Tenhard India Pvt. Ltd.



B.Com SoftPath Consulting



BA ITC Limited



B.Com
AU Small Finance
Bank Limited



B.Sc (CND)

Agarwal Packers
& Movers Ltd.



Jaypee Brothers Medical Publishers Pvt. Ltd.



B.Sc Tenhard India Pvt. Ltd.



B.Com
SoftPath Consulting



B.Sc (BIO)

Baroda Global

Shared Services Ltd.



BA
Agarwal Packers
& Movers Ltd.

T. T. HAOKIP



BBA (BHHA)
Appzlogic Mobility
Solutions Pvt. Ltd.



BA Mass Comm
Radisson Blu Hotel





B.Com
Anand Rathi Financial
Services Ltd.



B.Sc (Maths)

Johnson Controls -Hitachi
Air Conditioning India Ltd.



B.Com 8Duzite Learning & Consultant



B.Com
Sharekhan Ltd.



B.Com Sharekhan Ltd.



B.Com 8Duzite Learning & Consultant



B.Com

Johnson Controls -Hitachi
Air Conditioning India Ltd.



B.Com Johnson Controls -Hitachi Air Conditioning India Ltd.



B.Com (CA)
Sharekhan Ltd.



B.Com 8Duzite Learning & Consultant



B.Com



MUNNA KUMAR

B.Com (Hons)

Anand Rathi Financial
Services Ltd.



MANISH SHARMA

B.Com

Sharekhan Ltd.



NIRAJ NAVEEN

B.Com

Sharekhan Ltd.



B.Com (Hons)
Sharekhan Ltd.



PURSHOTTAM K. ROY

B.Sc

ITC Limited



B.Com
Helios Trade Advisors
Pvt. Ltd.



B.Com (Hons)
Sharekhan Ltd.



B.Com (Hons) Sharekhan Ltd.



B.Com (Hons)
Tenhard India Pvt. Ltd.



B.Com Sharekhan Ltd.



BA
Johnson Controls -Hitachi
Air Conditioning India Ltd.



BBA
Johnson Controls -Hitachi
Air Conditioning India Ltd.



BBA
Anand Rathi Financial
Services Ltd.



**UAS International** 



Johnson Controls -Hitachi Air Conditioning India Ltd.



**#MARKETING** AND IT & **BUSINESS ANALYTICS BATCH 2021-23** 



B.Com Tenhard India Pvt. Ltd.



B.Tech (ME) Johnson Controls -Hitachi Air Conditioning India Ltd.



BA (Hons) **ITC** Limited



B.Com Johnson Controls -Hitachi Air Conditioning India Ltd.



ITC Limited



Agarwal Packers & Movers Ltd.



Johnson Controls -Hitachi Air Conditioning India Ltd.



Agarwal Packers & Movers Ltd.



Johnson Controls -Hitachi Air Conditioning India Ltd.



BBA
Johnson Controls -Hitachi Air Conditioning India Ltd.



BCA ITC Limited



SUBHASH SAHU B.Sc (BIO) Johnson Controls -Hitachi Air Conditioning India Ltd.



B.Com Johnson Controls -Hitachi Air Conditioning India Ltd.



BCA Tenhard India Pvt. Ltd.



BCA Tenhard India Pvt. Ltd.



**#MARKETING AND LOGISTICS & SUPPLY CHAIN MANAGEMENT BATCH 2021-23** 



ВА ITC Limited



BBA Sharekhan Ltd.



B.Com The Capital Box



B.Tech The Magiicians



**ANSHU KUMARI** 

BBA Johnson Controls -Hitachi Air Conditioning India Ltd.



BBA Johnson Controls -Hitachi Air Conditioning India Ltd.



**GAURAV K. GUPTA** 

BA Tenhard India Pvt. Ltd.



JAYA DIXIT

B.Sc Sonepar India Pvt. Ltd.



**KASHIF KHAN** 

BBA **Agarwal Packers** & Movers Ltd.



**MAHARANA PRATAP** 

B.Com **Dharampal Satyapal** Foods Ltd.



**MOHIT CHAUHAN** 

B.Tech The Magiicians



**MONIKA GOSWAMI** 

B.Com **PHD Chamber of Commerce and Industry** 



NAVDA TYAGI

B.Com **ITC Limited** 



**NIKET NANDAN** 

BA **Dharampal Satyapal** Foods Ltd.



**NITIN SAINI** 

B.Com Johnson Controls -Hitachi Air Conditioning India Ltd.



PRIYANSHU SINGH

B.Com **Hindalco Industries Limited** 



**RAJESH KUMAR** 

B.Sc ITC Limited



**RUDRA UPADHYAY** 

B.Com ITC Limited



SANTOSH CHAUHAN

Johnson Controls -Hitachi Air Conditioning India Ltd.



**SATYENDRA** 

BA Tenhard India Pvt. Ltd.



**SHASHIKANT** 

B.Sc Johnson Controls -Hitachi Air Conditioning India Ltd.



**SHIVAM KUMAR** 

BA

**ITC Limited** 



B.Sc (BHHA)

Sonepar India Pvt. Ltd.



SRIKANT Kr. THAKUR

**ITC Limited** 

BBA



**UTKARSH GUPTA** 

BBA

99acres.com (Infoedge India Ltd.)



**UTTAM UJJWAL** 

BA

Johnson Controls -Hitachi Air Conditioning India Ltd.



**PAWAN KASHYAP** 

BBA

**Dharampal Satyapal** Foods Ltd.



#### **Our Recruitment Partners**





































































































#### **Our Recruitment Partners**







































































































THE INSTITUTE EMPHASIZES ON GLOBAL STANDARDS OF LEARNING FOR ITS STUDENTS AND WORLD CLASS LEARNING DEMANDS FOR AN INDISTINGUISHABLE INFRASTRUCTURE.

THE LUSH GREEN CAMPUS IS SPREAD INI3 ACRES PROVIDING ALMOST ALL THE FACILITIES WITHIN THE CAMPUS.

Classrooms: The avant-garde classrooms are fully air conditioned and well equipped with all the modern day facilities from White Boards to Smart Boards, from Projectors to Wi-Fi. The students make the hundred percent of the knowledge imparted to them in these technically aided classrooms. The amphitheatrically designed classrooms make it even the more relishing experience to imbibe the learning comfortably.

Library: The institute has a well-equipped library with a combination of traditional and digital resources addressing the needs of this phygital world, such as the latest journals and periodicals like the business magazines and newspapers, variety of text-books and reference books, spiritual and various historical publications to enhance the holistic knowledge of our millennials. The library is the most happening place of the campus having a well demarcated, furnished and ventilated independent reading area along with computer facilities to access the digital resources.

Auditorium: The young managers showcase their prowess through various activities and for this GIMS offers the futuristic, fully air conditioned auditorium with a seating capacity of over 500 people. The auditorium is also well furnished with all the latest aids like the audiovisual facilities, central air conditioning, well ventilated and modern interiors. The auditorium is utilized for the seminars, workshops, guest lectures, various celebrations by the students and faculties combined.

**Conference Hall:** Also various seminars, workshops, student and faculty interaction, faculty meetings, conferences and corporate interface activities are organized in the well-furnished, fully air conditioned conference hall. The conference hall is equipped with all the state-of-the-art audio-visual aids with a capacity to accommodate around 75-100 people.









Computer Centre: The Computer Centre has the advanced computing facilities that are available to Students, Faculty and Departments. It includes branded PCs with DELL and HP servers connected through Ethernet LAN. All these nodes have access to the Internet through a 500 MBPS dedicated leased line on fibre optics. Facilities for printing through high speed Mono LaserJet Network printers and Scanning are also available in the computer labs. The computers are equipped with the online conferencing tools like Cisco WebEx, Microsoft Teams and Google Meet for the online Meetings, Webinars and Classes. The Windows, UNIX and LINUX software packages such as Drawing and Drafting package (AUTOCAD), Multimedia, Animation and various editing packages are made available to create simulated environments o suit not only the curricula but also the other needs of the students to excel and learning in this ever evolving digital world. The PCs and the network are well protected with the latest antivirus and firewall packages installed in the systems.

Recreational Area: The sprawling lawn and the playground equipped with the outdoor games facilities like Basket-Ball, Cricket and Football and the cafeteria are the best hang-outs for these millennials to chill out and relax, rejuvenate themselves after a hectic day and recharge their soul, body and mind for the next happening day. GIMS also provides various indoor games facilities also like Table-tennis, Carrom-board, Chess and Badminton and the like. GIMS has a dedicated Sports Club-Spardhaa which organizes various inter and intra collegiate championships. The latest was YuvSpandan- which was the interjection of industry and academia to play and learn together.

















Hostel Facility: Both the Girls' and Boys' hostels are within the campus and are well-furnished twin and single sharing, A.C and non-AC rooms with all the basic facilities. The hostel mess provides healthy and scrumptious food based on the menu decided unanimously by the food committee which comprises some student representatives too. Both the hostels provide the fitness centre well-armed with the latest fitness equipment for the students to maintain their health and stay stimulating all the day.

**24x7 ATM:** The institute also provides the facility of a 24x7 ATM in the premises for the safety of the students, faculties and staff. The presence of an ATM just at the entry gate inside the campus ensures the safety of the users and addresses their emergency needs to collect cash as well.

# GIVS INDUSTRIAL VISITS 2022

























## GINIS SCHEME

(Batch 2023-25)

At GIMS, we strongly believe that financial constraints should not be an obstacle in the way of a meritorious student. Every student should get access to quality education. So, GIMS extends scholarship to students on different parameters.

#### a) On the basis of Score in Entrance Exam

Entrance Exam Score		Scholarship Offered
MAT -	Composite score 500 to 599	Rs. 20,000/- on tuition fee
	Composite score above 600	Rs. 25,000/- on tuition fee
CAT-	75 Percentile or above	Rs. 50,000/- on tuition fee
	60-74 Percentile	Rs. 35,000/- on tuition fee
XAT-	75 Percentile or above	Rs. 50,000/- on tuition fee
	60-74 Percentile	Rs. 30,000/- on tuition fee
CMAT-	70 Percentile or above	Rs. 30,000/-on tuition fee
	60-69 Percentile	Rs. 25,000/ on tuition fee
GAT-	75 Percentile or above	Rs. 25,000/- on tuition fee



#### B) On the basis of Academic Record

The scholarship will be offered on the basis of the academic record of the student in X, XII and Graduation. If the student has scored 65% throughout in X, XII and Graduation, he/she is eligible for a scholarship of Rs. 20,000 on tuition fee.

#### C) On the basis of Quota

- i) Sports Quota National Achievement in Any field- Rs. 20,000/- on tuition fee
- ii) Armed Forces/Paramilitary Forces/Police Personnel family background Rs. 20,000/- on tuition fee.

#### D) GIMS Shakti Scholarship

GIMS Shakti Scholarship for female students only with consistent academic performance of 55% throughout Xth, XIIth and Graduation, she will be eligible for a scholarship of Rs. 25,000 on tuition fee.

- \* Any scholarship will be adjusted in the last installment of the second year
- \*\* Scholarship in any one of the above categories could be availed by a candidate.
- \*\*\* Avail of any Scholarship, will be done on producing the required documents only.

Decision of admission committee shall be binding & final regarding scholarship eligibility.

#### **Payment Procedure**

- w/				
Mode I	Payment	hy Cash	in the	Institute

Mode II	Payment by Demand Draft / Cheque in favor of
	<b>GNIOT</b> Institute of Management Studies.

payable at Greater Noida/Delhi

Mode III : Online payment through NEFT mode.
The details are given below:

Name of - GNIOT Institute of Management Studies

Bank Name - Canara Bank (E- Syndicate) Account No. - 88951010004569

IFSC Code - CNRB0018885

Bank Branch - SPCLD MID CORP BR Sec-18, Noida

Gautam Buddha Nagar (UP)

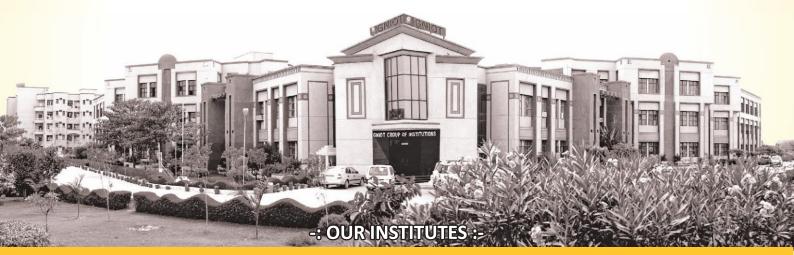
































Plot No. 7, Chanakya Block, Knowledge Park - II, Greater Noida, U.P. (Walking Distance from Knowledge Park II Metro Station) Ph.: 0120-2328214 / 15 16 - Fax: 0120-2326653

E-mail: admission@gims.net.in feedback@gniot.net.in

Website: www.gims.net.in | www.gniotgroup.edu.in











Toll Free No.: 1800 2746 969 Outreach Help Line No.: 8860606663/06